

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 01881 300528Z
ACTION EA-12

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R 300522Z MAR 78
FM AMEMBASSY TAIPEI
TO USDOC WASHDC
INFO SECSTATE WASHDC 6883

UNCLAS TAIPEI 01881

FOR BED/OIM/EA/KELLY

E.O.11652: NA
TAGS: BEXP, TW
SUBJ: PACKAGING EQUIPMENT EXHIBITION

RE: A. USDOC 05396, B. USDOC 05397

1. REFTEL A: MR HENRY TSAI, GENERAL MANAGER, ORIENT TRADING AND INDUSTRY, JUST RETURNED FROM U.S. HE VISITED DRI PRINT FOILS INC. WHILE THERE AND WAS IMPRESSED BY PRINCIPAL'S EQUIPMENT. TSAI FEELS EQUIPMENT HAS POTENTIAL MARKET IN TAIWAN. HE IS POSITIVELY INTERESTED IN PARTICIPATING AND AGREES TO MAN BOOTH IF PRINCIPAL PAYS FEE AND SIGNS PA IN U.S. TSAI WOULD ALSO WANT DRI PRINT TO ALLOW HIS FIRM TO KEEP THE DISPLAY EQUIPMENT AFTER SHOW.
2. REFTEL B, PARA 1: MR. KUO CHE-YEN OF COSA LIEBERMAN TAIWAN EXPLAINED TO TC THAT MR. HEINE DUERR JUST RETURNED TAIPEI FROM HOME VACATION. HE PROMISED TO COMMUNICATE WITH OLIVER MACHINERY ASAP AFTER CONSULTING WITH DUERR.
3. REFTEL B, PARA 2: MR. RICHARD KAMMAN OF ORCHARD CORPORATION OF AMERICA IN TAIWAN EXPRESSED POSITIVE INTEREST IN PARTICIPATION. ACCORDING TO KAMMAN, HIS UNCLASSIFIED

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FIRM DOES NOT SELL MACHINERY BUT ROLLS OF PE FILMS WITH ANTI-CORROSIVE CHEMICALS AND WATER-PROOF GLUES FOR PACKAGING VARIOUS KINDS OF SPARE PARTS. HE IS COMMUNICATING WITH HIS HOME OFFICE IN ST. LOUIS TO SEE IF A DEMONSTRATION MACHINE CAN BE SHIPPED TO TAIWAN FOR EXHIBITION PURPOSES. KAMMAN WILL CONTACT TC AGAIN WITH FINAL DECISION. UNGER

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NNN

Message Attributes

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Decaption Date: 01 jan 1960
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Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
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TAGS: BEXP, TW
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